

CFO ROUNDTABLES

Ann Graham, Chair

By popular demand, the Central Florida Chapter of FEI will, again this year, be offering **CFO Roundtable Discussions** around one or two topics of interest to our members.

Our second CFO roundtable discussion luncheon will be held at the **Citrus Club on Wednesday, October 17th, 2007 from 11:30 a.m. to 1:30 p.m.** Please mark your calendars.

The focus of our October 17th meeting will be **"The New Trends in Employer-sponsored Health Insurance."** Come hear what your peers are doing to keep their health insurance costs down while maintaining their competitive edge in the labor market. You will also be able to discuss the new trends in consumer driven health care options, and hear what experts in the field are saying about these new health savings vehicles.

Please note that here is **no cost** for this luncheon, which is again being graciously sponsored by **K-Force**.

As this is a small group roundtable luncheon, space is limited, so please make your reservation quickly, but no later than **October 12th, 2007** registering on line or by e-mailing Melanie Batcheller at melanie@fei-centralflorida.org.

Don't miss this opportunity to make connections, and talk with your peers in an informal setting about this topic of interest to you. The tips and nuggets of wisdom you glean from the discussion could be invaluable to you and your company.

See you there.

FEI'S CENTRAL FLORIDA CHAPTER IS PROUD TO HAVE THESE PARTNERS IN 2007-2008

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ACADEMIC COMMITTEE

Mark Bennie, Chair
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Karen Lane, Co-Chair

Program Update

We will again sponsor a summer internship program for students from local universities. This program provides top students to local companies for internships and potential long-term employment.

Several interns from our last class have now been hired full-time by their internship employer. This is a great way to create an on-going pipeline of talented young employees in this difficult recruiting market.

The program's success will be determined by the amount of participation by the Chapter members and sponsors, so please participate.

TREASURER'S REPORT

Jim Bria, Treasurer

Through the early renewal discount, you still can save money by renewing now! Local dues may be paid by check or card sent to the address below — or pay at the upcoming meeting! Make checks payable to:

Central Florida Chapter of FEI
522 S. Hunt Club Blvd., #216
Apopka, FL 32703

If Paid By	Local Dues	Savings Over Paying Separately
10/4/07	\$350	\$105
11/1/07	\$350	\$40
12/1/07	\$325	—
1/1/08	\$325	—
2/1/2008	\$260	—



CHAPTER NEWSLETTER

Central Florida Chapter – **FEI's Best-In-Class Chapter** – Two Years Running

October 2007 – Issue 3

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PUBLIC RELATIONS & COMMUNICATIONS COMMITTEE

Stuart Jones, Chair
John Webb, Newsletter Co-Editor

Have a favorite web resource? Book? Magazine? Managing concept?

Share your own "personal fav's" with your peers at FEI. We'd love to have **your** content. Space is available to provide helpful insights and other information to our readers. Please send your submissions to: sjones@ProfMgtCo.com.

October 2, 2007

To Our Members, Sponsors and Friends,

Welcome to October with Financial Executives International. Our Chapter and membership meetings are continuing our exciting programs for the 2007. Our committee chairs have been active planning excellent programs, meetings, and member services. You'll learn more about our plans in this Newsletter.

We had a great meeting last month. We had over 80 members, sponsors, and guests attending to hear our speakers from McColl Partners.

This month promises to be just as exciting. It appears that we will have about 100 people attend our meeting. Our speaker will be Larry Pino, Chairman and CEO of Dynetech Corporation, speaking on **"Growing Your Business."**

Mark your calendar for next month's meeting, where we'll hear a speaker from the Financial Executives International national office. This promises to be a great evening.

Your Chapter now has over 120 members. We have one of the highest new member recruiting percentages of all FEI chapters. There is no other professional organization that can match your local Chapter; however, your involvement is necessary to maintain this leading position.

As with all professional organizations, our success is dependent on the active involvement of the Members and Sponsors and we encourage your participation. If you would like to become more involved, please feel free to contact me.

Enjoy the evening with Grant Thornton as our Gold sponsor! Thank you as well to BKHM for sponsoring our cocktail hour. The Central Florida FEI Chapter Board of Directors and Sponsors appreciate your participation in the Chapter's activities and many thanks for your continued support of our Chapter.

With best regards,

Dr. Stuart Michelson

Stuart Michelson
President – FEI Central Florida Chapter 2007/2008

CHAPTER ADMINISTRATOR

For additional information about FEI, please contact **Melanie Batcheller** at **407-277-8383** or melanie@fei-centralflorida.org.

MEETING REGISTRATION

We request that all members register and pay by credit card for meetings online, if at all possible.

MEMBERSHIP COMMITTEEEric Morris, *Chair***NEW MEMBERS**

Be sure and offer a welcoming hand and greeting to:

- **Ms. Scarlet Detjen**
Chief Financial Officer
SunnyRidge Farm Inc.
- **Mr. Jeffrey Ginsberg**
Director of Financial Reporting and Accounting
XL Tech Group, Inc.
- **Mr. Robert P. Frese**
Vice President & Chief Financial Officer-North America
BBA Aviation
- **Ms. Alicia Rodites**
Director of Accounting
BBA Aviation
- **Sir Michael Heinze**
Director of Finance
Siemens Power Generation, Inc.
- **Mr. Aga Anshooman**
Director and CFO
Siemens Power Generation, Inc.

Your **Central Florida Chapter** now has a total of **124 members**.

Very well done to the Membership Committee!

PROSPECTIVE MEMBERS

Interested in membership? Have a membership recommendation?

Contact **Eric Morris**, Chair of the Membership Committee or any other committee member, board member or the Chapter Administrator for information and an application.

CAREER SERVICES COMMITTEEMike Eggett, *Chair*

The FEI Central Florida Region Career Services Committee provides support and resources for members who are in transition or who would like support in networking and career direction. In Central Florida we will start monthly networking meetings, **Wednesday October 17th**, at noon by conference call for all interested members. The call will last one hour. The call in number is 712 432-1100 and the access code is 928480.

The FEI has career services committees in each major city who are available to help members learn of local opportunities and provide introductions to members in their respective areas.

National career services group provides services and resources to members. Some of the resources include a members only job line with national and local positions, partnerships with service providers, discounts to services, access to national recruiter databases, resources for national networking, career coaching, discounts and free professional CPE, and other job search and career development resources. Members in transition are eligible to obtain discounts for national and local FEI dues and fees.

We continue to have a number of senior local and Florida positions available that have been posted for members only on the FEI web site and job board. If you have any questions or would like to become involved with the group, contact Mike Eggett, 407-760-5905, eggettm@bellsouth.net.

Bookmark FEI's new web address!

who we are ...
what we do ...
where to find us ...
www.financialexecutives.org

Proud to be the preeminent organization serving financial executives since 1931

FEI NATIONAL RESOURCES

Are you interested in sharing ideas and asking questions from your peers via email? FERF (Financial Executives Research Foundation) offers two moderated email forums — one for public and one for private company executives. Known as FELIX, recent topics included finance department benchmarking, SOX impact on private companies and innovative healthcare benefit ideas.

If you're interested in either listening in or posting a question, get more information at http://www.financialexecutives.org/eweb/DynamicPage.aspx?site=_fei&webcode=ferf_felix.

SPONSOR HIGHLIGHTS**VACO**

VACO Announces Inc. Magazine Honors — 33rd Fastest Growing Private Company — and Local Ribbon Cutting Ceremony

Denise Bennett-Walls, partner of Vaco Orlando, has announced that Vaco has been named 33rd on the list of the 500 fastest-growing private companies in the country by *Inc.* magazine. The five-year-old company grew by 2,800 percent in 2006, with revenues of \$68 million.

Through serving clients in the finance and accounting, technology and administrative fields, Vaco has become the fastest growing privately-held consulting and executive placement firm in the country.

Founder Jerry Bostelman, Nashville, credited leadership as the key to the organization's success. "Each office is its own LLC and led by a team of entrepreneurs encouraged to creatively run their business," Bostelman said.

In Orlando — almost three years after Vaco Orlando's conception, it has moved into new offices at 485 N. Keller Road, Suite 451, in Maitland. According to Anchor-Partner Denise Bennett-Walls, "We've tripled our group in just a short time and needed the space."

Invited guests will celebrate at their new office on **Friday, October 5, 11:00 a.m.**

Vaco Orlando
485 North Keller Road
Suite 451
Maitland, Florida

For more information, contact:

Denise Bennett-Walls, Partner
Office: (321) 445-2100
E-mail: orlando@vacoresources.com

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- **Bryan R. Roub**
Retired CFO
Harris Corporation

PROGRAM COMMITTEEDebbie Adkins, *Chair***FALL 2007 SCHEDULE OF EVENTS**

All Dinner Meetings will be at the Grand Bohemian Hotel 325 S. Orange Ave., Orlando Telephone: 407-313-9000

- **October 4, 2007**
Chapter Dinner Meeting
CEO Night
"Growing Your Business"
Laurence "Larry" Pino
Chairman and CEO
Dynetech Corporation
Gold Sponsor: **Grant Thornton**
Bar Sponsor: **BKHM**
- **November 1, 2007**
Chapter Dinner Meeting
FINANCIAL EXECUTIVES INTERNATIONAL
Gold and Bar Sponsor:
Cross Fernandez & Riley, LLP
- **December – TBD**
Holiday Party
Sponsor: **Vaco**

MENU SELECTIONS

- **October 4, 2007**
 - **Hearts of butter lettuce** with diced apples, grape tomatoes and blue cheese vinaigrette,
 - **Seared halibut** with potato puree, roasted tomatoes and black olive vinaigrette,
 - **Tiramisu** with mocha cream
- **November 1, 2007**
 - **Classic Caesar salad** with garlic croutons and parmesan cheese,
 - **Filet mignon** with roasted mushrooms and burgundy demi reduction,
 - **Mixed berry tart** with lemon custard
- **December – TBD**
 - **Select holiday hors d'ourves** for mixing and mingling